

Regular Workshop – April 20, 2015
Agenda Item 17

Agenda Item: Amendment to Town Attorney Contract

Presenter: Town Manager and Town Attorney

Summary: The Town Commission and the Town Attorney entered into a Legal Services Agreement (“Town Attorney Contract”) dated July 8, 2013 for general counsel services that provides the Town Attorney shall provide certain enumerated services for the Town for a monthly retainer fee of \$20,312.50/month. Included in such enumerated services is the review and approval of Town contracts. Due to changed circumstances that have increased Town procurements and contractual matters, the Town Attorney is seeking an amendment to the Town Attorney Contract that: (a) establishes an allocation of 18 hours of monthly billable hours under the retainer fee for procurement matters and authorizes the Town Attorney to bill for legal work performed on procurement matters at a rate of \$195/hour when the monthly volume of procurement matters exceeds 18 hours of billable legal work; and (b) amends the Town Attorney Contract to reflect a change of address for any notice provided to the Town Attorney under the terms of said contract.

Attachments:: Legal Services Agreement Amendment
Legal Services Agreement dated July 8, 2013

Recommended
Action: Pending discussion, provide direction.

**TOWN OF LONGBOAT KEY
LEGAL SERVICES AGREEMENT AMENDMENT**

Town of Longboat Key ("Town") and Maggie D. Mooney-Portale of Persson & Cohen, P.A. (the "Firm") hereby enter into this Legal Services Agreement Amendment ("Amendment") for the purposes of memorializing in writing the following modifications to the Legal Services Agreement between the Town and the Firm dated July 8, 2013 (the "Town Attorney Contract"):

1. **General Counsel Compensation, Terms, and Conditions.** Pursuant to paragraph 3 of the Town Attorney Contract, the Firm shall continue to provide the "Retainer Services" as set forth in Attachment A of the Town Attorney Contract for a monthly fee of \$20,312.50/month. Included within said monthly fee shall be a maximum allotment of eighteen (18) billable hours of legal services for "procurement matters." "Procurement matters" for purposes of this Amendment shall be defined as the act of the Town obtaining or intending to obtain goods and/or services from third parties. Should the monthly legal services provided by the Firm exceed eighteen (18) hours of billable time for procurement matters, the Firm is authorized to bill the Town at a rate of \$195/hour for the additional time dedicated to procurement matters for the remainder of the month. "Procurement matters" shall not include those matters where time is spent reviewing Town contracts such as interlocal agreements, memorandums of understanding, or other similar intergovernmental agreements where the purchase of goods or services from third parties by the Town is not part of a vendor contract.
2. **Notices.** Pursuant to paragraph 7 of the Town Attorney Contract, any notice to the Town Attorney and Firm as required under the terms of the Town Attorney Contract should be directed to the Town Attorney and the Firm at the following address: 6853 Energy Court, Lakewood Ranch, FL 34240.
3. **Modification.** This Amendment shall modify and supplement the Town Attorney Contract dated July 8, 2013, to include and fully incorporate paragraphs 1 and 2, above, within such Town Attorney Contract. In the event of a conflict between the provisions set forth in paragraphs 1 and 2 of this Amendment and the Town Attorney Contract, this Amendment shall prevail. In the event of a conflict between any other paragraphs within the Town Attorney Contract and the Amendment, the Town Attorney Contract shall prevail. Except to the extent herein amended, the Town Attorney Contract between the parties dated July 8, 2013, shall remain binding and in full force and effect.
4. **Severability.** If any provision or portion of this Amendment is held to be unconstitutional, invalid, or unenforceable, the remainder of this Amendment, or portion thereof, shall be deemed to be severable and shall remain in full force and effect.

5. **Effective Date.** The parties agree that the terms of this Amendment shall be effective May 1, 2015.

IN WITNESS WHEREOF, the parties hereto have caused this Town of Longboat Key Legal Services Agreement Amendment to be executed in duplicate this ____ day of May, 2015.

Witness

Signature

Printed Name

PERSSON & COHEN, P.A.

By: _____

Maggie D. Mooney-Portale, Esq.

Date: _____

TOWN OF LONGBOAT KEY, FLORIDA

Attest:

By: _____
Trish Granger, Town Clerk

By _____
Jack G. Duncan, Mayor

Date: _____

Approved as to form and
Correctness:

Hankin, Persson, McClenathen, Cohen & Darnell

Attorneys and Counselors At Law
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Sarasota, Florida 34236-5917

Lawrence M. Hankin
David P. Persson
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Michael T. Hankin
Kelly M. Fernandez**
Maggie D. Mooney-Portale***

David D. Davis (1955-2012)

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- * Board Certified Real Estate
- ** Board Certified State and Fed. Govt. & Admin. Practice
- *** Board Certified City, County and Local Government Law

March 15, 2013

The Honorable James L. Brown, Mayor
and Members of Town Commission
Town of Longboat Key
501 Bay Isles Road
Longboat Key, Florida 34228

RE: Request for Town Attorney Legal Services / RFP #12-014 Town Attorney Services

Dear Mayor Brown and Town Commissioners:

Please accept this submittal as our firm's response to the Town of Longboat Key's ("Town") Request for Proposal for Town Attorney Services. I am submitting this proposal to serve as the Town Attorney on behalf of myself and the law firm of Persson & Cohen, P.A. ("Firm"). If selected, I would serve as the primary Town Attorney and be "general counsel" to the Town. I would be available on a priority basis to offer advice and legal services on the day-to-day, week-to-week and month-to-month activities of the Town.

For almost 23 years, David Persson and the Firm have served as the Town's legal advisors. During this time, there has been a high level of trust, stability and candor between the Town Commission, Town staff and its attorneys. It is my desire to continue and expand upon this relationship by providing timely, effective and responsive legal services to the Town.

The Firm believes that a collaborative approach is best suited for a local government's diverse legal needs. This approach enables our Firm to match the strengths and expertise of our individual attorneys with the particular needs of the Town. For example, while I might advise the Commission and the Town Manager on pending matters, another member of our Firm may primarily advise the Planning and Zoning Board, Zoning Board of Adjustment or address utilities matters. Our internal communication procedures ensure that all members of the Firm remain apprised of the main issues affecting the Town and are able to respond expeditiously to any questions, needs and problems posed.

It is also our belief that matters that require specialized knowledge are most successfully and cost effectively addressed by the Town through the appointment of Special Counsel with the expertise already in-hand for the particular matter. Examples include bond financing, labor law and specialized environmental matters. Regarding Special Counsel, my job as Town Attorney would be to find the best person for the particular circumstance.

With that as a preamble, I will address the enumerated items referenced in the Town's Request for Proposal.

Firm experience

Persson & Cohen, P.A. (the "Firm") has four lawyers (David Persson, Andrew Cohen, Kelly Fernandez and I) who concentrate their practices almost exclusively on local government law. Currently, our Firm represents over 25 local governments in the Southwest Florida area, of which the vast majority are located in Manatee and Sarasota Counties. Our Firm serves as general and special counsel to municipalities as well as independent and dependent special districts. On occasion, our Firm has also been asked to serve as special counsel to county and local governments. A list of all of the governmental clients represented by the Firm in the past five (5) years is attached as Exhibit 1.

The Firm practices within Hankin, Persson, McClenathen, Cohen & Darnell, a limited liability company ("HPMC&D"). HPMC&D has three (3) other professional corporations practicing in the areas of Real Estate, Wills, Trusts and Estates, as well as Condominium and Homeowner Association representation. The Firm currently maintains two offices, one in downtown Sarasota and one in downtown Venice. The Sarasota office will primarily service the Town.

HPMC&D carries malpractice insurance (which covers all corporations practicing within it) and maintains a "claims-made" professional liability policy. The coverage limits of such policy are: \$2,000,000 (for each claim) and \$2,000,000 (in the aggregate). A copy of the declaration page evidencing the current policy is attached as Exhibit 2. The firm does not employ any lobbyists.

Attorney and Staff Experience

Maggie D. Mooney-Portale, Esq.

I am seeking to be appointed the Town Attorney. By way of background and experience, I have been a practicing lawyer for 12 years. Immediately following law school, I worked as an associate in the Tampa office of a large national law firm handling insurance defense litigation in Florida state and federal courts. In 2004, I joined the statewide law firm of Lewis, Longman & Walker, opened the Bradenton office and eventually became a Shareholder of that firm. I worked at Lewis, Longman & Walker for almost 9 years during which time I litigated land use, environmental matters and a variety of civil litigation matters on behalf of local governments in state, federal and administrative courts, including the Florida Second District Court of Appeal and the Florida Supreme Court. While working at Lewis, Longman & Walker, my practice evolved into almost an exclusively local government practice. During that timeframe, I served as special counsel and became general counsel to numerous dependent and independent districts and

municipalities throughout the state. The scope of my representation of governments involved legal issues relating to: land use, environmental law claims, contractual claims, real estate transactions, public finance, public procurement matters, public private partnerships, taxing and special assessment challenges, home rule authority, annexations, public records laws, Sunshine laws, ethics laws, employment law and grievances.

In 2005, I began serving as special counsel to the Manatee County Port Authority and defended the Port Authority in state administrative and federal environmental litigation. When the Port Authority's general counsel retired in 2008, I served with H. Hamilton "Chip" Rice as General Counsel to the Manatee County Port Authority. I served in that capacity until December 2012. As General Counsel, I worked closely with the Port Director, Port Department Directors and the Manatee County Commissioners serving as Port Authority members. I worked on all general governance matters relating to Port operations, financings, real estate transactions large and small public procurement matters and public private partnership (P3) agreements with large commercial terminal operators and stevedores, importers and a pipeline company.

I currently serve as general counsel to several independent fire control districts and several community development districts. The legal services I have provided to these specialized local governments has involved: public records and sunshine law issues, ethics issues, public procurement, annexation litigation, taxation and non-ad valorem assessment issues, negotiations of interlocal agreements, land use matters, certificates of public necessity (COPCN's) and Constitutional powers.

I have written and lectured extensively on public records laws, ethics laws and public procurement laws. In the past six years, I have lectured on these topics for the Florida Association of Special Districts, CLE International's Eminent Domain Conference (October 2012) and the Charlotte County Bar Association (January 2013). I was also published in *The Florida Bar Journal* (June 2011), "The Government in Your FaceBook: An Examination of Social Networking Sites and Florida's Public Records Law."

In 2012, I received an AV Preeminent attorney rating by the peer review rating service of Martindale-Hubbell. In 2011, I became Board certified by the Florida Bar as a specialist in City, County, Local Government law (a copy of my certification is included as Composite Exhibit 4). I have been further recognized by my peers as a "Rising Star" in the area of Government/Cities/Municipalities by *Super Lawyer* magazine for the years 2011-2013. Finally, in 2009, I was named one of Biz941 Magazine's "Top 25 People to Watch."

David P. Persson, Esq.

David Persson served as the Town Attorney for almost 23 years. Mr. Persson was recently appointed the City Attorney for the City of Venice. Mr. Persson has served as Special Counsel for regional local governments including Sarasota County and the Cities of Sarasota, Holmes Beach and Palmetto. Mr. Persson also serves as District Counsel to a number of Community Development Districts which are special purpose units of local government. Mr. Persson has successfully represented governmental clients in the state courts including the Florida Supreme Court. It is anticipated that Mr. Persson will be available to provide historical knowledge and assist with special projects. In the rare event that I am unable to attend a Town Commission meeting, Mr. Persson may also serve as my alternate.

Kelly Fernandez, Esq.

Kelly M. Fernandez has served as Assistant Town Attorney and has assisted Mr. Persson and Mr. Cohen with the Firm's municipal and Community Development District representation since 2009. Prior to joining the Firm, she served for five years as a Senior Assistant General Counsel for the former Florida Department of Community Affairs in Tallahassee. Ms. Fernandez' background with the former Department of Community Affairs uniquely positions her to assist in comprehensive planning and zoning issues. While working for the state, Ms. Fernandez handled litigation before the Division of Administrative Hearings, state courts and appellate courts. Since joining the Firm, Ms. Fernandez has litigated land use disputes, foreclosures and community association matters in state courts. Ms. Fernandez has been certified by the Florida Bar in the area of State and Federal Government & Administrative Practice since 2009. It is anticipated that Ms. Fernandez will also be available to continue to serve as Assistant Town Attorney and also may attend any meetings that I may not be able to attend.

Andrew H. Cohen, Esq.

Andrew H. Cohen has practiced with Mr. Persson since 1997 and Mr. Cohen has served as Assistant Town Attorney on occasion. Currently, Mr. Cohen serves as District Counsel to a number of Community Development Districts and Special Counsel to the City of North Port's Contractors Licensing and Advisory Board. Mr. Cohen speaks on the topics of sunshine law and public records laws frequently. Mr. Cohen will be available to assist in providing legal services to the Town if needed and may attend Town Commission meetings or other meetings as an alternate.

Donna Barton, Legal Assistant

Donna Barton serves as the primary legal assistant to the local government attorneys in the Firm and is the key administrative staff who will assist me and the other Firm lawyers with the Town's work. Ms. Barton has been working with Mr. Persson and Mr. Cohen for over five years and is very familiar with the Town's files.

Transition Approach

To be effective as your next Town Attorney, I will continue to immerse myself in the pending issues and concerns facing the Town. If selected, my approach would be to meet with individual Town Commissioners, the Town Manager, the Assistant Town Manager and Department Directors to discuss pending issues, with a particular focus on the Town's future.

Given that Mr. Persson, Ms. Fernandez and I all work for the same law firm and share the same administrative staff, the status of pending matters can be easily communicated. Mr. Persson has committed to being accessible and available to answer questions, provide assistance and advice as needed and offer historical background on issues as they arise. Further, the transition of information and files (hard copies and electronic) from Mr. Persson will be seamless since the files are already accessible to me and nothing has to be relocated, forwarded or otherwise transmitted.

Similarly, Ms. Fernandez will remain as Assistant Town Attorney and can continue to assist with all matters currently being handled by her.

Fee Proposal

Our proposal is based largely upon the following: (a) the pending legal matters before the Town, (b) the anticipated legal services that will be needed in the upcoming year, (c) an estimate of hours reasonably needed to perform the anticipated legal services and (d) a review of the hours required for legal services to the Town over the past 22 years. We have given a great deal of thought about how to propose a fee structure that will recognize our experience in local government law, while understanding that it will take some time for me to learn the nuances of the Town's processes and legal practice. While Mr. Persson and Ms. Fernandez will be an invaluable resource to me in the transition, there will still be a learning curve. However, I do not think it is fair to charge the Town for that learning curve. With that in mind, we offer the following:

My regular hourly rate for local government representation is \$235.00 per hour. In recognition of the time necessary to become acclimated to the Town's intricacies, I would offer a reduced rate of \$195.00 per hour for the first year of standard General Counsel services performed by me, Kelly Fernandez or Andrew Cohen. Any work performed by David Persson would be billed at his current rate of \$235.00 per hour. Prior to the conclusion of the first year, we would mutually assess the fees and fee structure and make adjustments accordingly.

For purposes of the "Hourly Rate Option" and "Monthly Retainer and Hourly Rate Option," the quotes provided below are in the format requested by the Town's Request for Legal Services and encompass all of the bulleted services outlined in the "Monthly Retainer and Hourly Rate Option" set forth in the Request for Proposal:

Hourly Rate Option

Labor Classification	Services Included (but not limited to)	Hourly Rate
Town Attorney and Assistant Town Attorney Services performed by Ms. Mooney-Portale, Ms. Fernandez or Mr. Cohen.	All services more particularly described as the "Minimum services" (within the Monthly Retainer and Hourly Rate Option) on page 5 of the Request for Proposal.	\$195.00 /hr.
Assistant Town Services performed by Mr. Persson.	All services more particularly described as the "Minimum services" (within the Monthly Retainer and Hourly Rate Option) on page 5 of the Request for Proposal.	\$235.00/hr.

Monthly Retainer and Hourly Rate Option

Services Included in the Monthly Retainer	Monthly Rate
<p>All the normal and regular legal services more particularly described as the "Minimum services" (within the Monthly Retainer and Hourly Rate Option) on page 5 of the Request for Proposal. This rate shall be applicable to Ms. Mooney-Portale and any Persson & Cohen lawyer performing the "Minimum services."</p>	<p>\$20,312.50/month</p> <p>(1250 hours x \$195/hr. = \$243,750 year)</p>

Labor Classification	Services, including but not limited to, Outside of Monthly Retainer to be paid via Hourly Rates	Hourly Rate
<p>Town Attorney or Assistant Town Attorney</p>	<p>All services falling outside of the services described as the "Minimum services" (within the Monthly Retainer and Hourly Rate Option) on page 5 of the Request for Proposal. Any services performed by Ms. Mooney-Portale or Persson & Cohen lawyers falling outside of the listed "Minimum services" of the Request for Proposal shall be billed at an hourly rate of \$235.00/hr.</p>	<p>\$235.00/hr</p>

Lump Sum Option

Services Included (but not limited to) in the Lump Sum	Monthly Rate
<p>All services more particularly described as the "Minimum services" (within the Monthly Retainer and Hourly Rate Option) on page 5 of the Request for Proposal that are performed by Ms. Mooney-Portale or Persson & Cohen lawyers.</p>	<p>\$243,750.00/year</p> <p>(\$20,312.50/month)</p>

Whether by flat fee or hourly rate, we will not charge for incidental costs such as routine copying, postage and telephone expenses. We do not charge an "overhead factor." Our proposal does not include specialized representation such as labor/employment law, bond work, real estate transactions, pension work or litigation which would be charged at our normal hourly rates listed

above or referred out to Special Counsel. Our proposal also does not include one-of-a-kind significant out-of-pocket expenses such as multiple plans copying, out-sourced printing, court reporter costs and the like.

Conflicts of Interest

Given Mr. Persson's current service as Town Attorney, neither I nor the Firm have any conflicts of interest which would preclude the Firm from representing the Town.

References

Pursuant to the instructions provided in the Town's Request for Proposal and Addendum #1, references for Maggie Mooney-Portale (Town Attorney applicant), Kelly Fernandez (Town Attorney alternate) and Persson and Cohen (law firm applicant) are attached hereto and provided on Composite Exhibit 3. We would be happy to supply the Town with additional references if needed.

Supplement Information

Please see attached as Exhibit 4 evidence of Florida Bar Licensure and Board Certifications for Maggie D. Mooney-Portale and Kelly Fernandez, and the other completed Town forms requested in the Request for Proposal for Legal Services.

Thank you for the opportunity to express our continued interest in the position of Town Attorney. If you deem it appropriate, we will be pleased to meet and discuss our proposal at a mutually convenient time. If you would like any additional information, we will be glad to provide it.

Respectfully,



Maggie D. Mooney-Portale
on behalf of Persson & Cohen, P.A.

Exhibit "1"

Client List

Municipal Clients:

City of Venice – City Attorney/General Counsel Services

Location: Venice, Florida
Contact: Mayor John Holic
941/486-2626 ext. 23005

Or

City Manager Edward Lavallee
914/486-2626 ext. 24006

Town of Longboat Key – Town Attorney/General Counsel Services

Location: Longboat Key, Florida
Contact: Mayor James L. Brown
941/504-4273

Or

Town Manager David R. Bullock
941/316-1955

City of North Port – Special Counsel to Contractors Licensing and Advisory Board

Location: North Port, Florida
Contact: Chair Len Wheat
941/423-0048

City of Palmetto – Special Counsel to Code Enforcement Board

Location: Palmetto, Florida
Contact: William "Bill" Strollo
941/723-4570

City of Sarasota – Special Counsel to Nuisance Abatement Board

Location: City of Sarasota, Florida
Contact: Chair Fernando Gobic
941/365-2200

Independent Fire Control Districts:

Bonita Springs Fire & Rescue District – Special Counsel

Location: Lee County
Contact: Fire Chief Joe Daigle
239/949-6225

Cedar Hammock Fire Control District – General Counsel

Location: Manatee County
Contact: Fire Chief Randall Stulce
941/751-7090

North River Fire District – General Counsel

Location: Manatee County
Contact: Fire Chief John McInnis
941/721-7600

Southern Manatee Fire Control District – General Counsel

Location: Manatee County
Contact: Chair Charles "Chuck" Durant
203/410-7398

County Client(s):

Sarasota County – Special Counsel

Location: Sarasota, Florida
Contact: County Attorney Stephen DeMarsh
941/861-7255

Community Development Districts:

Bobcat Trail Community Development District – General Counsel

Location: North Port, Florida
Contact: Chair Lawrence Santucci
941/423-3065

Greyhawk Landing Community Development District – General Counsel

Location: Bradenton, Florida
Contact: Chair Clarence "Ollie" Kyte, Jr.
941/747-9373

Heritage Lake Park Community Development District – General Counsel

Location: Port Charlotte, Florida
Contact: Chair Ed Diana
941/629-9276

Laguna Lakes Community Development District – General Counsel

Location: Ft. Myers, Florida
Contact: Chair Jonathan Busa
239/489-1515

Lake St. Charles Community Development District – General Counsel

Location: Riverview, Florida
Contact: Antoinette "Toni" Leake, District Manager
813/741-9768

Lakewood Ranch Community Development District 2 – General Counsel

Location: Lakewood Ranch, Florida
Contact: Chair Peter Bokach
941/907-0107

Lakewood Ranch Community Development District 4 – General Counsel

Location: Lakewood Ranch, Florida
Contact: Chair Michael J. Griffin
941/755-1876

Lakewood Ranch Community Development District 5 – General Counsel

Location: Lakewood Ranch, Florida
Contact: Chair Thomas C. Bishop
941/907-9183

Lakewood Ranch Community Development District 6 – General Counsel

Location: Lakewood Ranch, Florida
Contact: Chair Robert C. Burstein
941/907-2891

Lexington Community Development District – General Counsel

Location: Parrish, Florida
Contact: Chair Dave Staples
941/812-5287

Mandarin Grove Community Development District – General Counsel

Location: Bradenton, Florida
Contact: Chair Charles Tokarz
941/359-9000 ext. 115

Meadow Pointe II Community Development District – General Counsel

Location: Wesley Chapel, Florida
Contact: Chair Michael Cline
813/994-8555

Tidewater Preserve Community Development District – General Counsel

Location: Bradenton, Florida
Contact: Gregory Cox, District Manager
Rizzetta & Company, Inc.
813/933-5571

Venetian Community Development District – General Counsel

Location: Venice, Florida
Contact: Chair Thomas W. Jones
941/554-2182

Villages of Avignon Community Development District – General Counsel

Location: Bradenton, Florida
Contact: J. Kevin Grace, District Manager
Government Services Group, Inc.
407/629-6900

Waterlefe Community Development District – General Counsel

Location: Bradenton, Florida
Contact: Chair Kenneth Bumgarner
941/748-2107

Declarations

Professional Liability Insurance Policy
Lawyers

This is a claims-made Policy. Please review your Policy carefully.
This Policy is limited to liability for only those claims that are first made against the Insured during the policy period.

Insured by the Stock Company below and hereinafter called the company.



Interstate Fire and Casualty Company
Executive Offices: 33 W. Monroe Street
Chicago, Illinois 60603
POLICY NUMBER: CLX - 1001902

Item 1. Named Insured and Address (Number, Street, Town or City, County, State, Zip Code) Hankin, Persson, Davis, McClenathen & Darnell 1820 Ringling Boulevard Sarasota, FL 34236 And Those Individuals Listed in the Insured Supplement.	Producer Name: ProQuest a Division of Alliant		
	Item 2. Policy Period		12:01 A.M. Standard Time at the address of the Named Insured as stated herein.
From (Mo.-Day-Yr.) 06/15/2012	To (Mo.-Day-Yr.) 06/15/2013		
Item 3. Form of New Insured's Business Insured is <input type="checkbox"/> Individual <input type="checkbox"/> Partnership <input type="checkbox"/> Corporation <input checked="" type="checkbox"/> Other:			

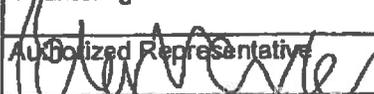
Item 4. Limit of Liability \$ 2,000,000 Each Claim \$ 2,000,000 Aggregate	Please review the entire policy carefully and contact us if any provisions are incorrect, unclear or do not meet your expectations. Please inform us of any changes in coverage needs.
<input checked="" type="checkbox"/> a. Are included within the limits of liability. <input type="checkbox"/> b. Claim expenses are payable in addition to the limits of liability.	

Item 5. Deductible \$ 10,000 Per Claim
<input type="checkbox"/> a. The deductible amount specified above applies only to damages. <input checked="" type="checkbox"/> b. The deductible amount specified above applies to both damages and claim expenses.

Item 6. Premium Amount: \$ Class: No. of Lawyers: 7
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Total Premium \$

Item 7. Forms Attached at Issue
 05-PL-4000 rev. 02/09 (ed. 09/11) 01-GE-0005 (04/09) 05-GE-0002 (ed. 09/09)
 By acceptance of this policy the Insured agrees that the statements in the Declarations and the Application and any attachments hereto are the Insured's agreements and representations and that this policy embodies all agreements existing between the Insured and the Company or any of its representatives relating to this insurance.

Countersigned at  Authorized Representative	Issue Date 06/12/2012 Countersign Date 06/12/2012
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WORK EXPERIENCE

Complete information below for five most recent clients of Maggie D. Mooney-Portale:

NAME Manatee Cty Port Authority/County Commissioner Contact: Larry Bustle (former Chairman)
Address: Post Office Box 1000
City: Bradenton State: Florida 34206
Telephone: 941/745-3701
Summary of work performed: Served as General Counsel to Port Authority for past four (4) years (2008 – December 2012).

NAME Manatee County Port Authority Contact: Carlos Buqueras, Port Director
Address: 300 Tampa Bay Way
City: Palmetto State: Florida 34221
Telephone: 941/722-6621
Summary of work performed: Served as General Counsel to Port Authority for past four (4) years (2008 -- December 2012)

NAME Manatee Cty Port Auth/City of Bradenton Beach Contact: John Chappie, Commissioner
Address: Post Office Box 1000
City: Bradenton State: Florida 34206
Telephone: 941/745-3700
Summary of work performed: Served as General Counsel to Port Authority for past four (4) years (2008 – December 2012). Also worked as Special Counsel to City of Bradenton Beach on a sunshine lawsuit when Mr. Chappie was Mayor (2006-2007).

NAME Cedar Hammock Fire District Contact: Randall Stulce, Fire Chief
Address: 5200 26th Street West
City: Bradenton State: Florida 34207
Telephone: 941/751-7090
Summary of work performed: Currently serve as General Counsel to Cedar Hammock Fire District.

NAME Lake St. Charles Comm. Develop. Dist. Contact: Antoinette "Toni" Leake, Dist. Manager
Address: 6801 Colonial Lake Drive
City: Riverview State: Florida 33578
Telephone: 813/741-9768
Summary of work performed: Currently serve as General Counsel to the Lake St. Charles Community Development District.

References (Town Attorney – Maggie D. Mooney-Portale)

Complete information below for five references (work performed within last 10 years):

NAME H. Hamilton "Chip" Rice Contact: _____
Address: 6806 Muncaster Court
City: Tampa State: Florida 33625
Telephone: 813/961-0809
Summary of work performed: Served with Mr. Rice as General Counsel to Manatee Port Authority and North River Fire District.

NAME Manatee County Commissioner Contact: Larry Bustle, Chairman
Address: Post Office Box 1000
City: Bradenton State: Florida 34206
Telephone: 941/745-3701
Summary of work performed: Worked closely with Commissioner Bustle for four (4) years when he served as Chairman of Manatee County Port Authority.

NAME Manatee County Commissioner Contact: John Chappie, Commissioner
Address: Post Office Box 1000
City: Bradenton State: Florida 34206
Telephone: 941/745-3700
Summary of work performed: Worked with Commissioner Chappie serving as General Counsel to Manatee County Port Authority. Also worked with Commissioner Chappie as Special Counsel to City of Bradenton Beach when he was Mayor.

NAME Southern Manatee/ North River/Parrish Fire Districts Contact: Michael Johnson, Fire Chief
Address: 12132 U.S. 301 North
City: Parrish State: Florida 34219
Telephone: 941/721-2093
Summary of work performed: Served as General Counsel and Special Counsel to Southern Manatee, North River and Parrish Fire Districts.

NAME Manatee County Supervisor of Elections Contact: Michael Bennett (former State Senator)
Address: 600 301 Blvd. W., Suite 108
City: Bradenton State: Florida 34205
Telephone: O: 941/741-3823 C: 941/773-2335
Summary of work performed: Worked for Mike Bennett as litigation counsel on several matters involving the development of Hawk's Harbor.

References (Alternate Town Attorney – Kelly M. Fernandez)

Complete information below for five references (work performed within last 10 years):

NAME City of Sarasota Nuisance Abatement Board Contact: Linda Holland
Address: 617 Gillespie Avenue
City: Sarasota State: Florida 34236
Telephone: 941/313-0201
Summary of work performed: Local government advisory board representation.

NAME Monica Simpson Contact: _____
Address: 7514 23rd Avenue Drive W.
City: Bradenton State: Florida 34209
Telephone: 941/962-2823
Summary of work performed: Provided advice and guidance while Ms. Simpson was Director of the Longboat Key Planning, Zoning and Building Department.

NAME Shaw Stiller, Esquire Contact: _____
Address: 1510 Hasosaw Nene
City: Tallahassee State: Florida 32301
Telephone: 850/216-0442
Summary of work performed: Mr. Stiller was General Counsel while Ms. Fernandez was employed at the Florida Department of Community Affairs.

NAME Anastasia Richmond Contact: _____
Address: 107 E. Madison Street, MSC-160
City: Tallahassee State: Florida 32399
Telephone: 850/717-8509
Summary of work performed: Ms. Richmond is a planner at the Florida Dept. of Economic Opportunity and worked with Ms. Fernandez on State planning issues while she was employed by the Florida Department of Community Affairs.

NAME Jim Syrett, Esquire Contact: _____
Address: 1900 Ringling Blvd.
City: Sarasota State: Florida 34236
Telephone: 941/365-7171
Summary of work performed: Collaborated on land use litigation involving the Town of Longboat Key.

References (Persson & Cohen, P.A.)

Complete information below for five references (work performed within last 10 years):

NAME Town of Longboat Key Contact: James L. Brown, Mayor
Address: 501 Bay Isles Road
City: Longboat Key State: Florida 34228
Telephone: 941/504-4273
Summary of work performed: Local municipal government representation

NAME Town of Longboat Key Contact: David R. Bullock, Town Manager
Address: 501 Bay Isles Road
City: Longboat Key State: Florida 34228
Telephone: 941/316-1955
Summary of work performed: Local municipal government representation

NAME Venetian Community Development District Contact: Tom Jones, Chairman
Address: 338 Montelluna Drive
City: North Venice State: Florida 34275
Telephone: 941/320-9160
Summary of work performed: Local government special district representation

NAME Bobcat Trail Community Develop. Dist. Contact: Louis Robbio, former Chairman
Address: 1230 Fishtail Palm Court
City: North Port State: Florida 34288
Telephone: 941/429-2194
Summary of work performed: Local government special district representation

NAME Lakewood Ranch Comm. Devel. Dist. 5 Contact: Thomas C. Bishop, Chairman
Address: 7043 Vilamoura Place
City: Bradenton State: Florida 34202
Telephone: 941/907-9183
Summary of work performed: Local government special district representation

FORM OF AFFIDAVIT WHERE BIDDER IS A CORPORATION

STATE OF FLORIDA COUNTY OF SARASOTA

DAVID P. PERSSON, being duly sworn, deposes and says: am the
PRESIDENT of PERSSON & COHEN, P.A.
the FLORIDA corporation described herein and which executed
the foregoing bid; that I have been duly authorized to execute and did execute the foregoing bid
pursuant to that authorization, and that the several matters therein stated are in all respects true.

BIDDER:

PERSSON & COHEN, P.A.
Print or Type Name of Entity

By: [Signature]
Signature

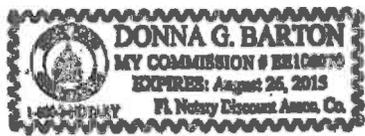
David P. Persson
Print or Type Name

March 15, 2013
Date

The foregoing instrument was acknowledged before me this 15th day of March,
2013, by David P. Persson, President
(name of officer of agent, title of officer or agent)
of Persson & Cohen, P.A. a Florida
(name of corporation acknowledging) (state or place of incorporation)
on behalf of the corporation. He/she is personally known to me or has produced _____
_____ as identification and who did (did not) take an oath.

NOTARY:

[Signature]
Signature of Notary



DONNA G. BARTON
Print or Type Name of Notary

EE108070
Commission Number

Commission expires: 8-26-15

ORGANIZATIONAL STRUCTURE

How many years has your organization been in business: 23

How many years has your organization been in business under its present business name:
12

Under what other or former names has your organization operated:

Persson & Cohen, P.A. is a professional corporation which practices within the limited liability company of Hankin, Persson, McClenathen, Cohen & Darnell.

If a corporation, answer the following:

Date of incorporation: January 2, 2002
State of incorporation: Florida
President's name: David P. Persson
Vice president's name(s): Andrew H. Cohen
Secretary's name: Andrew H. Cohen
Treasurer's Name: David P. Persson

If a partnership or joint venture, answer the following: Date of organization:

Type of partnership (if applicable): _____
Name(s) of general partners: _____

If individually owned, answer the following:

Date of organization:

Name of owner:

Maggie D Mooney-Portale

Member in Good Standing

Eligible to practice in Florida

ID Number: - 555924

Address: Hankin, Persson, McClenathen, Cohen, et al
1820 Ringling Blvd
Sarasota, Florida 342365917
United States

Phone: 941.365.4950

Fax: 941.365.3259

E-Mail: mmooney-portale@sarasotalawfirm.com

vCard:  ?

County: Sarasota

Circuit: 12

Admitted: 05/07/2002

Board Certification:

Year	Area
2011	City, County & Local Government Law

Sections: Environmental and Land Use Law
City County and Local Government Law

Committees:

Committee Name	Office	Term
Pro Bono Legal Services Committee		2015

10-Year Discipline History: None

Law School: University of Florida, Fredric G. Levin College of Law

Graduation Year: 2001

Degree: Doctor of Jurisprudence/Juris Doctor

Firm: Hankin, Persson, McClenathen, et al

Website: www.sarasotalawfirm.com

Firm Size: 6 to 10

Occupation: Private Law Practice

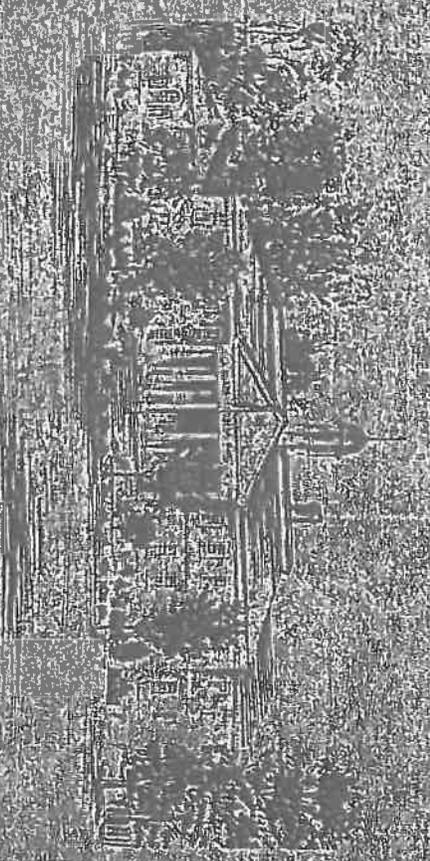
Practice Areas: Administrative
City/County/Local Government
Civil Litigation
Environmental and Land Use
Zoning, Planning and Land Use

Federal Courts: U.S. District Court, Middle District of Florida
U.S. District Court, Northern District of Florida
U.S. District Court, Southern District of Florida
Florida Middle District Bankruptcy Court

State Courts: Florida



The Standard Music



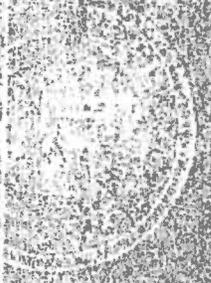
By the Standard Music

Missouri B. Schooling Association

has met the Standard Music at the following
and the Standard Music at the following

Under the Standard Music the Standard Music

and the Standard Music the Standard Music
agreement to the Standard Music



from

August 21, 1877

July 1, 1875

AMERICAN BOOK CONCERN
CHICAGO, ILL.

Kelly Martinson Fernandez**Member in Good Standing****Eligible to practice in Florida**

ID Number: - 676081
Address: Hankin, Persson, McClenathen, Cohen & Darnell
 1820 Ringling Blvd
 Sarasota, Florida 342365917
 United States
Phone: 941.365.4950
Fax: 941.365.3259
E-Mail: kfernandez@sarasotalawfirm.com
vCard: 

County: Sarasota
Circuit: 12
Admitted: 10/07/2003
Board Certification:

Year	Area
2009	State and Federal Government and Administrative Practice

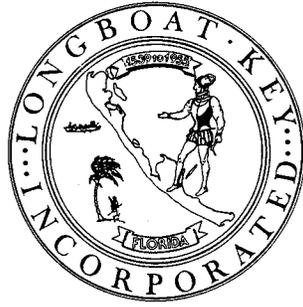
Sections: Environmental and Land Use Law
 City County and Local Government Law
 Young Lawyers Division

10-Year Discipline History: None

Law School: University of Florida, Fredric G. Levin College of Law
Graduation Year: 2003
Degree: Doctor of Jurisprudence/Juris Doctor
Federal Courts: U.S. District Court, Middle District of Florida

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[Revised: 03-03-2013]



End of Agenda Item